CLEMIS

COURTS AND LAW ENFORCEMENT MANAGEMENT INFORMATION SYSTEM (CLEMIS) AUTHORITY

EXECUTIVE COMMITTEE

RESOLUTION 2026-12

Authorize Contract with HubSpot, Inc. for Customer Relationship Management System

The executive committee (the "**Executive Committee**") of the Courts and Law Enforcement Management Information System (CLEMIS) Authority (the "**Authority**") hereby resolves:

The Authority is in need of a Customer Relationship Management ("**CRM**") system to track agency information, contacts, new membership requests, quotes, projects, help desk tickets, marketing, communications with members, and managing other information regarding the service and success of their members.

The Authority's CEO-designate has identified HubSpot, Inc. ("**HubSpot**") as an Internet-based provider that can meet the needs of the Authority at a more affordable price than comparable competitors.

The Executive Committee wants the Authority to enter into a contract with HubSpot to enable the use of a CRM system on a subscription basis, not to exceed $40,000 per year.

The Executive Committee therefore resolves as follows:

- that the Executive Committee hereby approves the proposal and quote submitted by HubSpot, attached hereto as **Exhibits 1 and 2**;
- that the chairperson of the Executive Committee (the "**Chairperson**") is authorized on behalf of the Authority to enter into an agreement with HubSpot for the provision of a HubSpot subscription for the Authority on terms consistent with the proposal and quote, including agreeing to the HubSpot Customer Terms of Service, attached hereto as **Exhibit 3**;
- that any written agreement with HubSpot must be approved as to form by the Authority's legal counsel before the Chairperson signs the agreement; and
- that the Chairperson is authorized to sign documents and take other action on behalf of the Authority necessary to secure HubSpot as the CRM system of the Authority on terms consistent with the proposal and quote.

Secretary's Certification:

I certify that this resolution was duly adopted by the executive committee of the Courts and Law Enforcement Management Information System (CLEMIS) Authority at a properly noticed open meeting held with a quorum present on January 22, 2026.

Joe LaRussa
Secretary